



Questions and Responses

Administration and Operation of a Household Hazardous Waste Drop-Off Program

RFP COORDINATOR:

Christine O'Neill
coneill@nvcogct.gov
203-489-0351

Naugatuck Valley Council of Governments
49 Leavenworth Street 3rd Floor
Waterbury, CT 06702
203-757-0535

Q&A Posting Date: **10/19/22**
Proposal Due Date: **11/14/22 @ 12pm**

NOTE: The proposal due date has been pushed back from 11/11 to the following business day, 11/14, as it was erroneously scheduled on a holiday.

Questions and Responses

- 1. Please provide us with copies of the 3 most recent invoices and the most recent award.**

Please note that the invoice from our 9/24/22 collection has not yet arrived, although the total cost for the event was \$27,709.20 per the summary sheet we were sent. The three preceding invoices (from 7/16/22, 4/16/22, and 9/25/21) are posted as "Attachment A."

- 2. We would like the contract pricing for the contract awarded in response to the solicitation for HHW collection services that was issued in 2018 for services starting in 2019.**

Posted as "Attachment B."

- 3. What was the annual dollar spend for this contract in the previous year?**

We held three events in 2021. In April the total was \$37,596.20, in July it was \$30,278.40, and in September it was \$31,967.20, for a total annual dollar spend of \$99,841.80.

- 4. Who is the incumbent for this contract?**

MXI Environmental Services
26319 Old Trail Road
Abingdon, VA 24210

- 5. Please provide a copy of the current contract pricing schedule.**

Please see the response to question 2. Note that the pricing was not renegotiated during the contract renewals, so the pricing schedule in the 2018 contract has remained until our most recent event.

- 6. Please provide any available documents showing quantities of actual material received at each event for the last year. Examples would be event reports, manifests, invoices, or whatever documentation exists.**

Please see the response to question 1. The page after each event's invoice is a "summary sheet" that lists quantities and prices charged.

- 7. We typically price Handheld Propane cylinders per cylinder (not per 55gal drum). If we provide this pricing in the "other items" section, may we price it that way, or will the 55gal drum pricing take precedence?**

Please estimate the number of cylinders that could fit into a 55-gallon drum. You may provide your own units in the "other items" boxes.

- 8. I see we are to provide dumpsters for the collection of general trash and cardboard. Are we responsible for the disposal of these materials, or does NVCOG have an affiliated landfill to which these materials will be taken after the event?**

In the past, our vendor has subcontracted a local hauling company that drops off the dumpster before the event, hauls it away afterwards, and disposes of the material therein. If you are planning to use different measures to secure a dumpster (such as bringing your own), please describe as much in your proposal. You are responsible for the disposal of the materials; there is no particular landfill they must be taken to.

- 9. If we are responsible for the disposal of the dumpster contents, may we add a line for this disposal in the “other items” section, or should we include this cost elsewhere on the price table?**

You may include it as “other items.”

- 10. Will there be restroom facilities available at the sites used for collections, or should we plan to bring portable toilets?**

Restroom facilities will be available at every site and are arranged by the staff at the host municipality.

- 11. Does supply pricing need to be included in the disposal pricing, or may we list supply pricing separately in the “other items” section?**

If supply pricing is flat fee that will not change based on the volume/content of waste collected, you may list it as the “other items” section. If supply pricing is connected to the volume and content of waste, list it as part of the disposal pricing.

- 12. Are annual price increases allowed during the initial term or at option renewals?**

No price increases will be permitted during the initial three-year term. NVCOG may be open to renegotiating the price for the two, one-year renewal options.

- 13. If we have any objection to any language in the contract, can that be open for discussion or is this contract nonnegotiable?**

We are open to negotiating the language of the contract.

- 14. Can you share the current rates that you are being invoiced currently?**

Please see the response to question 1.

ATTACHMENT

A

Abingdon, VA 24210

Fax: 276-623-0599

117875

COUNCIL OF GOV OF THE CENTRAL
NAUGATUCK VALLEY
49 LEAVENWORTH STREET, SUITE 303
WATERBURY, CT 06702

MXI ENVIRONMENTAL SERVICES
26319 OLD TRAIL ROAD
ABINGDON, VA 24210

7/16/2022

We accept Visa and Mastercard. A 5% processing fee will be applied

MXI SUMMARY REPORT

GENERATOR/BILL TO
 COUNCIL OF GOVERNMENTS OF THE CENTRAL
 NAUGATUCK VALLEY
 49 LEAVENWORTH STREET, SUITE 303
 WATERBURY, CT 06702
CLIENT CONTACT:
 JOHN DECARLO

DATE:
 7/16/2022

MANIFEST #:

BETH071622
MXI CONTACT:
 MARC KODROWSKI
SITE ADDRESS:
 92 EAST STREET
 BETHLEHEM, CT

| WASTE DESCRIPTION | SIZE | | # UNITS | PRICE PER | TOTAL |
|--------------------------------|--------|--------------|---------|-------------|--------------|
| LP AEROSOLS | Y3 BOX | RECYCLING | 4 | \$ 525.00 | \$ 2,100.00 |
| BULK FLAMMABLE LIQUIDS | 55 GAL | FUELS BLEND | 5 | \$ 155.00 | \$ 775.00 |
| LP FLAMMABLE LIQUID | Y3 BOX | FUELS BLEND | 6 | \$ 350.00 | \$ 2,100.00 |
| LP PROPANE | 55 GAL | RECYCLING | 1 | \$ 185.00 | \$ 185.00 |
| LP FIREEXTINGUISHER | 55 GAL | RECYCLING | 1 | \$ 185.00 | \$ 185.00 |
| LP FLAMMABLE SOLID | 5 GAL | TREATMENT | 1 | \$ 150.00 | \$ 150.00 |
| LP OXIDIZER | 55 GAL | TREATMENT | 4 | \$ 235.00 | \$ 940.00 |
| LP ORGANIC PEROXIDE | 5 GAL | TREATMENT | 1 | \$ 150.00 | \$ 150.00 |
| LP MERCURY | 5 GAL | RECYCLING | 1 | \$ 150.00 | \$ 150.00 |
| LP PESTICIDE LIQUID | 55 GAL | INCINERATION | 12 | \$ 235.00 | \$ 2,820.00 |
| LP PESTICIDE SOLID | Y3 BOX | INCINERATION | 2 | \$ 775.50 | \$ 1,551.00 |
| LP TOXIC | 5 GAL | INCINERATION | 0 | \$ 150.00 | \$ - |
| LP CORROSIVE ACIDIC | 55 GAL | TREATMENT | 4 | \$ 210.00 | \$ 840.00 |
| LP CORROSIVE BASIC | 55 GAL | TREATMENT | 18 | \$ 210.00 | \$ 3,780.00 |
| BULK ANTIFREEZE | 55 GAL | RECYCLING | 2 | \$ 150.00 | \$ 300.00 |
| BULK NON HAZ | 55 GAL | RECYCLING | 2 | \$ 150.00 | \$ 300.00 |
| LP BULBS | LNFT | RECYCLING | 2149 | \$ 0.40 | \$ 859.60 |
| LP DRY CELL | 55 GAL | RECYCLING | 1 | \$ 175.00 | \$ 175.00 |
| LP NICAD | 5 GAL | RECYCLING | 1 | \$ 85.00 | \$ 85.00 |
| LP LITHIUM | 5 GAL | RECYCLING | 1 | \$ 85.00 | \$ 85.00 |
| LP NICKEL METAL HYDRIDE | 5 GAL | TREATMENT | 1 | \$ 85.00 | \$ 85.00 |
| CREDIT | | | 1 | \$ (300.00) | \$ (300.00) |
| SET UP FEE: | PER | | 1 | \$ 3,500.00 | \$ 3,500.00 |
| TOTAL | | | | | \$ 20,815.60 |
| OIL BASED PAINT FOR PAINT CARE | Y3 | FUELS BLEND | 13 | No Charge | |
| LATEX FOR PROCESSING | Y5 | PROCESSING | 19 | No Charge | |

MXI Environmental Services LLC
26319 Old Trail Road
Abingdon, VA 24210

Telephone: 276-628-6636
Fax: 276-623-0599

Invoice

Please note remittance
address below

Date

4/22/2022

Invoice #

116474

Bill To

COUNCIL OF GOV OF THE CENTRAL
NAUGATUCK VALLEY
49 LEAVENWORTH STREET, SUITE 303
WATERBURY, CT 06702

Ship To

MXI ENVIRONMENTAL SERVICES
26319 OLD TRAIL ROAD
ABINGDON, VA 24210

P.O. No.

Terms

Due Date

Rep

Project

Ship Date

Net 30

5/22/2022

MK

4/16/2022

| Quantity | Description | Price Each | | Total |
|--|--|------------|--|-----------|
| 1 | MANIFESTS: 013926371FLE; ANS041622 (ANSONIA) HHW EVENT - 4/16/22 - SEE SUMMARY FOR COST BREAKDOWN | 27,811.80 | | 27,811.80 |
| <div>Received On: <u>4/24/22</u> Date Entered in AP <u>4/22/22</u> By: <u>B</u> Approved: <u>4/27/22</u> By: <u>ce</u> \$ Amount: <u>27,811.80</u> Account: <u>0300.1</u> Class: <u>47000</u> <u>RHN</u></div> | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Please remit to:
MXI Accounting Department
290 Stone Mill Road
Abingdon, VA 24210

Total

\$27,811.80

We accept Visa and Mastercard. A 5% processing fee will be applied

MXI SUMMARY REPORT

GENERATOR/BILL TO
COUNCIL OF GOVERNMENTS OF THE CENTRAL
NAUGATUCK VALLEY
49 LEAVENWORTH STREET, SUITE 303
WATERBURY, CT 06702
CLIENT CONTACT:
JOHN DECARLO

DATE:
4/16/2022

MANIFEST #:
013926371FLE
ANS041622
MXI CONTACT:
MARC KODROWSKI
SITE ADDRESS:
1 NORTH DIVISION STREET
ANSONIA, CT

| WASTE DESCRIPTION | SIZE | # UNITS | PRICE PER | TOTAL |
|--------------------------------|--------|-------------|--------------|---------------------|
| LP AEROSOLS | Y3 BOX | 6 | \$ 525.00 | \$ 3,150.00 |
| BULK FLAMMABLE LIQUIDS | 55 GAL | 8 | \$ 155.00 | \$ 1,240.00 |
| LP FLAMMABLE LIQUID | Y3 BOX | 15 | \$ 350.00 | \$ 5,250.00 |
| LP PROPANE | 55 GAL | 1 | \$ 185.00 | \$ 185.00 |
| LP FLAMMABLE SOLID | 5 GAL | 1 | \$ 150.00 | \$ 150.00 |
| LP OXIDIZER | 55 GAL | 3 | \$ 235.00 | \$ 705.00 |
| LP ORGANIC PEROXIDE | 5 GAL | 1 | \$ 150.00 | \$ 150.00 |
| LP MERCURY | 5 GAL | 1 | \$ 150.00 | \$ 150.00 |
| LP PESTICIDE LIQUID | 55 GAL | 15 | \$ 235.00 | \$ 3,525.00 |
| LP PESTICIDE SOLID | 55 GAL | 10 | \$ 235.00 | \$ 2,350.00 |
| LP TOXIC | 5 GAL | 1 | \$ 150.00 | \$ 150.00 |
| LP CORROSIVE ACIDIC | 55 GAL | 6 | \$ 210.00 | \$ 1,260.00 |
| LP CORROSIVE BASIC | 55 GAL | 19 | \$ 210.00 | \$ 3,990.00 |
| BULK ANTIFREEZE | 55 GAL | 4 | \$ 150.00 | \$ 600.00 |
| BULK NON HAZ | 55 GAL | 2 | \$ 150.00 | \$ 300.00 |
| LP BULBS | LNFT | 1817 | \$ 0.40 | \$ 726.80 |
| LP DRY CELL | 55 GAL | 1 | \$ 175.00 | \$ 175.00 |
| LP NICAD | 5 GAL | 1 | \$ 85.00 | \$ 85.00 |
| LP LITHIUM | 5 GAL | 1 | \$ 85.00 | \$ 85.00 |
| LP NICKEL METAL HYDRIDE | 5 GAL | 1 | \$ 85.00 | \$ 85.00 |
| SET UP FEE: | PER | 1 | \$ 3,500.00 | \$ 3,500.00 |
| | | | TOTAL | \$ 27,811.80 |
| OIL BASED PAINT FOR PAINT CARE | Y3 | FUELS BLEND | 19 | No Charge |
| LATEX FOR PROCESSING | Y5 | PROCESSING | 32 | No Charge |

MXI Environmental Services LLC

26319 Old Trail Road

Abingdon, VA 24210

Telephone: 276-628-6636

Fax: 276-623-0599

Invoice

Please note new
remittance address below

Date

9/30/2021

Invoice #

115669

Bill To

COUNCIL OF GOV OF THE CENTRAL
NAUGATUCK VALLEY
49 LEAVENWORTH STREET, SUITE 303
WATERBURY, CT 06702
ATTN: AARON BUDRIS

Ship To

MXI ENVIRONMENTAL SERVICES
26319 OLD TRAIL ROAD
ABINGDON, VA 24210

P.O. No.

Terms

Due Date

Rep

Project

Ship Date

Net 30

10/30/2021

MK

9/25/2021

Quantity

Description

Price Each

Total

1 MANIFESTS: 015707137FLE; BEA92521 (BEACON
FALLS, CT)
HHW EVENT - 9/25/21 - SEE SUMMARY FOR COST
BREAKDOWN

31,967.20

31,967.20

Received on:

Date Entered in AP: 9/30/21

By: B

Approved for Payment on: 10/5/21

By: 10/2

\$ Amount:

Account:

Class:

31,967.20

6300.1

43000

HHW

Please remit to:
290 Stone Mill Road
Abingdon, VA 24210

Total

\$31,967.20

We accept Visa and Mastercard. A 5% processing fee will be applied

MXI SUMMARY REPORT

GENERATOR/BILL TO

COUNCIL OF GOVERNMENTS OF THE CENTRAL
NAUGATUCK VALLEY
49 LEAVENWORTH STREET, SUITE 303
WATERBURY, CT 06702
CLIENT CONTACT:
JOHN DICARLO

DATE:

9/25/2021

MANIFEST #:

015707137FLE
BEA92521

MXI CONTACT:

MARC KODROWSKI

SITE ADDRESS:

100 PENT ROAD
BEACON FALLS, CT

| WASTE DESCRIPTION | SIZE | # UNITS | PRICE PER | TOTAL |
|--------------------------------|---------------------|---------|-------------|---------------------|
| LP AEROSOLS | Y3 BOX RECYCLING | 6 | \$ 525.00 | \$ 3,150.00 |
| BULK FLAMMABLE LIQUIDS | 55 GAL FUELS BLEND | 15 | \$ 155.00 | \$ 2,325.00 |
| LP FLAMMABLE LIQUID | Y3 BOX FUELS BLEND | 20 | \$ 350.00 | \$ 7,000.00 |
| LP PROPANE | 55 GAL RECYCLING | 1 | \$ 185.00 | \$ 185.00 |
| LP FLAMMABLE SOLID | 5 GAL TREATMENT | 1 | \$ 150.00 | \$ 150.00 |
| LP OXIDIZER | 55 GAL TREATMENT | 3 | \$ 235.00 | \$ 705.00 |
| LP ORGANIC PEROXIDE | 5 GAL TREATMENT | 1 | \$ 150.00 | \$ 150.00 |
| LP MERCURY | 5 GAL RECYCLING | 1 | \$ 150.00 | \$ 150.00 |
| LP PESTICIDE LIQUID | 55 GAL INCINERATION | 16 | \$ 235.00 | \$ 3,760.00 |
| LP PESTICIDE SOLID | 55 GAL INCINERATION | 14 | \$ 235.00 | \$ 3,290.00 |
| LP CORROSIVE ACIDIC | 55 GAL TREATMENT | 4 | \$ 210.00 | \$ 840.00 |
| LP CORROSIVE BASIC | 55 GAL TREATMENT | 20 | \$ 210.00 | \$ 4,200.00 |
| BULK ANTIFREEZE | 55 GAL RECYCLING | 4 | \$ 150.00 | \$ 600.00 |
| BULK NON HAZ | 55 GAL RECYCLING | 4 | \$ 150.00 | \$ 600.00 |
| LP BULBS | LNFTTR RECYCLING | 1893 | \$ 0.40 | \$ 757.20 |
| LP DRY CELL | 55 GAL RECYCLING | 2 | \$ 175.00 | \$ 350.00 |
| LP NICAD | 5 GAL RECYCLING | 1 | \$ 85.00 | \$ 85.00 |
| LP LITHIUM | 5 GAL RECYCLING | 1 | \$ 85.00 | \$ 85.00 |
| LP NICKEL METAL HYDRIDE | 5 GAL TREATMENT | 1 | \$ 85.00 | \$ 85.00 |
| SET UP FEE: | PER | 1 | \$ 3,500.00 | \$ 3,500.00 |
| TOTAL | | | | \$ 31,967.20 |
| OIL BASED PAINT FOR PAINT CARE | Y5 FUELS BLEND | 36 | No Charge | |
| LATEX FOR PROCESSING | Y3 PROCESSING | 28 | No Charge | |

ATTACHMENT

B

RFP Response Form #2 of 2

Cost Detail 1

| | | | | |
|--------------------------|-----------------|----------------|-----------------|----------------|
| Setup Fee | 3500.00 | | | |
| Other Fees | na | | | |
| Disposal Cost by Type | Container Size | Packing Method | Disposal Method | Price Per Unit |
| LP Aerosols | Y3 Box | Loosepack | Fuel Blend | 525.00 |
| Bulk Flammable Liquids | 55 Gallon | Bulk | Fuel Blend | 155.00 |
| LP Flammable Liquids | Y3 Box | Loosepack | Fuel Blend | 350.00 |
| LP Propane | 55 Gallon | Loosepack | Recycle | 185.00 |
| LP Flammable Solid | 5 Gallon | Labpack | Incineration | 150.00 |
| LP Oxidizer | 55 Gallon | Labpack | Incineration | 235.00 |
| LP Organic Peroxide | 5 Gallon | Labpack | Incineration | 150.00 |
| LP Mercury | 5 Gallon | Labpack | Recycle | 150.00 |
| LP Pesticide Liquid | 55 Gallon | Labpack | Incineration | 235.00 |
| LP Pesticide Solid | 55 Gallon | Labpack | Incineration | 245.00 |
| LP Corrosive Acidic | 55 Gallon | Labpack | Treatment | 210.00 |
| LP Corrosive Basic | 55 Gallon | Labpack | Treatment | 210.00 |
| Bulk Antifreeze | 55 Gallon | Bulk | Recycle | 150.00 |
| LP Bulbs | Per Linear Foot | Loosepack | Recycle | 0.40 Ln ft |
| LP Compact | Per Bulb | Loosepack | Recycle | 1.00 |
| Alkaline batteries | 55 Gallon | Loosepack | Recycle | 175.00 |
| Nickel Cadmium batteries | 5 Gallon | Loosepack | Recycle | 85.00 |
| Lithium batteries | 5 Gallon | Loosepack | Recycle | 85.00 |

| | | | | |
|------------------------------|----------|-----------|--------------|--------|
| LP Metal Hydride | 5 Gallon | Loosepack | Recycle | 85.00 |
| Add Other Items Below | | | | |
| Reactives | 5 gallon | Labpack | Incineration | 250.00 |
| | | | | |
| | | | | |
| | | | | |

RFP Response Form #2 of 2 (continued)

Cost Detail 2

AFFIDAVIT OF RESPONDER

STATE OF Virginia

ss. at

COUNTY OF Washington

Ronald Potter deposes and says:

(Name of Affiant)

- 1) That he/she is Managing Member (representative capacity) of the party submitting the foregoing bid;
- 2) that such bid is genuine and not collusive or a sham;
- 3) that said bidder has not colluded, conspired, connived or agreed, directly or indirectly, with any bidder or person to put in a sham bid or to refrain from bidding, has not in any manner, directly or indirectly, sought by agreement, collusion, communication or conference with any person to fix the bid price of affiliate or any other bidder or to fix any overhead, profit or cost element of said bid price, or of that of any other bidder or to secure any advantage against NVCOG or any person interested in the proposed Contract;

- 4) that all statements contained in such proposal or bid are true;
- 5) that no person other than those named herein are interested in this bid or in the Contract to be awarded pursuant to the Response to the RFP; and
- 6) that no person acting for or employed by the NVCOG is now or will hereafter be directly or indirectly interested therein or in any portion of the profits thereof in any manner which is contrary to law or is unethical.

Name of bidder if the bidder is an individual

Name of partner if the bidder is a partnership

Ronald Potter, Managing Member

Name of officer if the bidder is a corporation

Ronald Potter
Managing Member

Subscribed and sworn to before me, the undersigned, this 11th day of Dec, 2018

Peggy Ann Sneed
Notary Public/ My Commission Expires

